



Sum-It Computer Systems Ltd.  
Samuel House  
Chinnor Road  
Thame, Oxon  
OX9 3NU

Where Innovation Meets Integration

## Software Sales and Support Executive Vacancy

Salary Range : £18k - £23k p.a.

Due to continued strong growth of Sum-It's integrated farm software sales in the last 12 months we need more help to handle all the fresh leads that are being generated and expand marketing activities.

The position would involve selling the Sum-It range of agricultural software and hardware on-farm, travelling to farm businesses across the UK, as well as providing post-sales support and responding to customer queries about our products, from our headquarters at Thame, Oxfordshire. Attendance at some Shows and other events would also be required.

There is the opportunity for the candidate to specialise in Veterinary Data Analysis software sales and be responsible for generating leads, providing group presentations to farmers and building relationships with large animal type vets across the country.

Sum-It is an expanding family business, established in 1983, that has seen good growth in the agricultural IT industry over the last three years, and is now looking to recruit three new employees to help enhance our products and support our growing customer base. We believe in working hard, and working together until the job is done, while not taking ourselves too seriously.

Key attributes that our ideal candidate needs to have for this specific vacancy:

- A good agricultural background - this is vital (preferably in the livestock industry).
- Be enthusiastic, energetic and computer literate with a pleasant and patient phone manner.
- Be self-motivated with a keen attention to detail.
- Be very presentable, preferably with past experience in presenting and demonstrating concepts.
- Previous sales experience is not necessary but a good commercial mindset is vital to be able to identify and develop new business opportunities and build client relationships.

To apply, email your CV along with a covering letter to Tom Ley: [tom@sum-it.co.uk](mailto:tom@sum-it.co.uk)

Tel: 01844 213003

Fax: 01844 214722

Email: [admin@sum-it.co.uk](mailto:admin@sum-it.co.uk)

Website: [www.sum-it.co.uk](http://www.sum-it.co.uk)